



## BETA Technologies Overview

BETA Technologies, Inc. (BETA or the Company) on October 31, 2024, announced a \$318 million Series C round lead by QIA, with participation from existing investors including Fidelity, TPG Rise Fund, and longtime customer, United Therapeutics. Per BETA's press release, the Series C round was priced at an increased valuation relative to the prior equity capital raises and was meaningfully oversubscribed.<sup>1</sup>

### THE PRIVATE SHARES FUND BETA TECHNOLOGIES INVESTMENT

Per the most recent semi-annual report, the total value of the Fund's Series A and Series B investments in BETA was approximately \$12m as of 6/30/2024.

### COMPANY OVERVIEW

BETA Technologies is an aerospace company that designs technologies to be used in electric aviation including a Level 3 DC fast "charge cube" that supports electric aircraft as well as ground vehicles. BETA's electric aircraft (ALIA) combines characteristics of a helicopter, a drone and a fixed-wing airplane. ALIA eCTOL is an all-electric, conventional takeoff & landing airplane for airport-to-airport-missions. ALIA eVTOL is an all-electric, vertical takeoff & landing aircraft for urban and rural routes.

The company's mission is to develop aircraft and infrastructure to enable customers to complete all-electric, zero-carbon travel that is more efficient, cleaner and faster than traditional transportation systems.

"We are taking a Cargo-First approach to market entry, along with building both eCTOL and eVTOL aircraft, to accelerate certification timelines and our timeline to scale... so that, ultimately, we maximize our impact on driving efficiency into air transportation."<sup>2</sup>

- Kyle Clark, Founder and CEO

### RECENT NEWS EVENTS

- **9/30/2024** – Unveiled the next electric aircraft in its lineup, a passenger- carrying version of its ALIA aircraft.
- **8/7/2024** – Received FAA Authorization to begin dual-seat eVTOL pilot training.<sup>3</sup>
- **7/15/2024** – ALIA completed two military exercises with the U.S. Air Force.<sup>4</sup>
- **5/3/2024** – Announced its 3rd charging station partnership with a nationwide airport operator.<sup>5</sup> Multiple competitors have adopted BETA's charging systems and customers are funding most of the network growth.
- **4/19/2024** – BETA's charge cube receives UL certification, an internationally recognized safety badge tested for compliance with safety standards and regulations.<sup>7</sup>
- **4/26/2024** – Completed a crewed, full transition flight of its ALIA, shifting from vertical lift to forward cruise on a fixed wings during the same flight.<sup>6</sup>

1. BETA Press Release, 10/31/2024

2. BETA's Website, 10/25/2024

3. TechCrunch Article, 9/30/2024

4. Aviation International News Article 7/15/2024

5. Aviation International News Article, 5/03/2024

6. FLYING Magazine Article, 4/26/2024

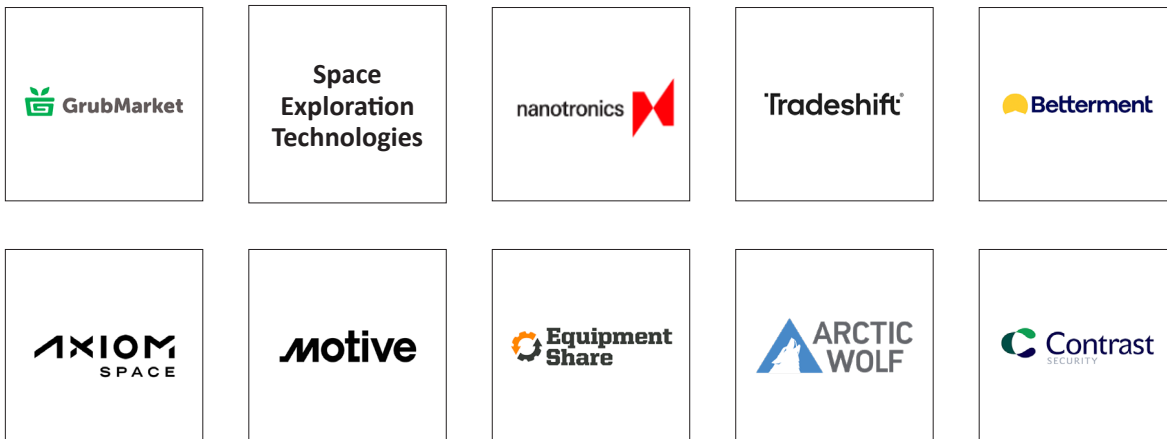
7. Aviation International News Article, 4/19/2024

## COMPANY HIGHLIGHTS<sup>4</sup>

- BETA Technologies is about 7 years old, headquartered in Burlington, VT, and is a leader in electric aviation with deep proprietary technology, and over 350 patents.
- BETA has customers across four major verticals (Government, Cargo, Medical and Passenger) with more than 600 aircraft in the backlog.
- Some of their publicly announced commercial customers include United Therapeutics, Bristow, UPS, Air New Zealand and Blade.
- They have active engagements with US Department of Defense, including the U.S. Air Force, U.S. Army and United States Marine Corps.
- Currently, BETA is funded by military contracts, deposits (civil), charging sales, a federal loan from The Export-Import Bank of the U.S. and equity investments.
- By offering a whole suite of electric aircraft, charging infrastructure and training programs, BETA offers its customers a clear path to sustainable aviation that's less expensive for operators, greener, and more efficient.
- Given that the CTOL and VTOL versions of ALIA are nearly identical, the CTOL certification is ported into the VTOL certification with a clear path to FAA certification.
- BETA has developed custom flight simulators in-house for aircraft development and pilot training. Currently, they have multiple simulators installed across North America.
- While BETA's peers remain focused on Research and Development with significant capital spend yet to be made ahead of production, BETA has already invested capital to enable rapid transition to production today.

4. Aviation International News Article 7/15/2024

## Private Shares Fund Top 10 Holdings as of 9/30/2024\*



\*Represents 35.05% of Fund holdings as of September 30, 2024. Holdings are subject to change. Not a recommendation to buy, sell, or hold any particular security. Current and future holdings are subject to risk. To view the Fund's complete holdings, visit [www.privatesharesfund.com/portfolio](http://www.privatesharesfund.com/portfolio).

## RISKS AND DISCLOSURES

Beta Technologies is a privately-held company that does not trade on any national securities exchange, and there is no guarantee that its shares will ever be traded on any national securities exchange.

The information provided is intended to provide general information, and does not constitute investment advice or recommendation to buy or sell any security. All current and future holdings of the Fund are subject to risk and to change. The information provided is about one security held by the Fund. As of September 30, 2024, there were 84 holdings in the Fund. A decision to invest in the Fund should consider more factors than just one holding in its portfolio.

*As of December 9, 2020, Liberty Street Advisors, Inc. became the adviser to the Fund. The Fund's portfolio managers did not change. Effective April 30, 2021, the Fund changed its name from the "SharesPost 100 Fund" to "The Private Shares Fund." Effective July 7, 2021, the Fund made changes to its investment as strategy. In addition to directly investing in private companies, the Fund may also invest in private investments in public equity ("PIPEs") where the issuer is a special purpose acquisition company ("SPAC"), and profit sharing agreements.*

**Investors should consider the investment objectives, risks, charges and expenses carefully before investing. For a prospectus with this and other information about The Private Shares Fund (the "Fund"), please download here, or call 1-855-551-5510. Read the prospectus carefully before investing.**

Investment in the Fund involves substantial risk. The Fund is not suitable for investors who cannot bear the risk of loss of all or part of their investment. The Fund is appropriate only for investors who can tolerate a high degree of risk and do not require a liquid investment. The Fund has no history of public trading and investors should not expect to sell shares other than through the Fund's repurchase policy regardless of how the Fund performs. The Fund does not intend to list its shares on any exchange and does not expect a secondary market to develop.

All investing involves risk including the possible loss of principal. Shares in the Fund are highly illiquid, and can be sold by shareholders only in the quarterly repurchase program of the Fund which allows for up to 5% of the Fund's outstanding shares at NAV to be redeemed each quarter. Due to transfer restrictions and the illiquid nature of the Fund's investments, you may not be able to sell your shares when, or in the amount that, you desire. The Fund intends to primarily invest in securities of private, late-stage, venture-backed growth companies. There are significant potential risks relating to investing in such securities. Because most of the securities in which the Fund invests are not publicly traded, the Fund's investments will be valued by Liberty Street Advisors, Inc. (the "Investment Adviser") pursuant to fair valuation procedures and methodologies adopted by the Board of Trustees. While the Fund and the Investment Adviser will use good faith efforts to determine the fair value of the Fund's securities, value will be based on the parameters set forth by the prospectus. As a consequence, the value of the securities, and therefore the Fund's Net Asset Value (NAV), may vary. There are significant potential risks associated with investing in venture capital and private equity-backed companies with complex capital structures. The Fund focuses its investments in a limited number of securities, which could subject it to greater risk than that of a larger, more varied portfolio. There is a greater focus in technology securities that could adversely affect the Fund's performance. The Fund's quarterly repurchase policy may require the Fund to liquidate portfolio holdings earlier than the Investment Adviser would otherwise do so and may also result in an increase in the Fund's expense ratio. Portfolio holdings of private companies that become publicly traded likely will be subject to more volatile market fluctuations than when private, and the Fund may not be able to sell shares at favorable prices, such companies frequently impose lock-ups that would prohibit the Fund from selling shares for a period of time after an initial public offering (IPO). Market prices of public securities held by the Fund may decline substantially before the Investment Adviser is able to sell the securities.

The Fund may invest in private securities utilizing special purpose vehicles ("SPV"s), private investment funds ("Private Funds"), private investments in public equity ("PIPE") transactions where the issuer is a special purpose acquisition company ("SPAC"), and profit sharing agreements. The Fund will bear its pro-rata portion of expenses on investments in SPVs, Private Funds, or similar investment structures and will have no direct claim against underlying portfolio companies. PIPE transactions involve price risk, market risk, expense risk, and the Fund may not be able to sell the securities due to lock-ups or restrictions. Profit sharing agreements may expose the Fund to certain risks, including that the agreements could reduce the gain the Fund otherwise would have achieved on its investment, may be difficult to value and may result in contractual disputes. Certain conflicts of interest involving the Fund and its affiliates could impact the Fund's investment returns and limit the flexibility of its investment policies. This is not a complete enumeration of the Fund's risks. Please read the Fund prospectus for other risk factors related to the Fund. The Fund may not be suitable for all investors. Investors are encouraged to consult with appropriate financial professionals before considering an investment in the Fund.

The Fund is distributed by Foreside Fund Services, LLC.